
Aon is in the Business of Better Decisions

Better decisions start with better clarity — and clarity is what
design is for.

Three chapters, one system

01

Global Renewables

Platform scale, specialist depth and the market reach standing behind it.

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02

Revenue Mix

Where the book sits — eleven categories, and the three that carry it.

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03

Client Journey

A seven-month cadence from first contract to coverage effective.

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01

Global Renewables

A global platform combining specialist expertise, engineering depth and market reach.

Global platform, in numbers

Placement volume, premium and the specialist bench standing behind it.

250+ GW Renewable energy placed in the last eight years	\$2.3B–\$3.1B Global annual premium	2,500 Client relationships across every renewable sector	350 Renewable energy specialists
750+ Renewable claims processed	120 Dedicated risk engineers	3 Interconnected global teams	SPECIALIST AREAS Thought leadership Parametrics Emerging technology

02

Revenue Mix

Eleven lines of business, ranked by contribution — and the three that carry the book.

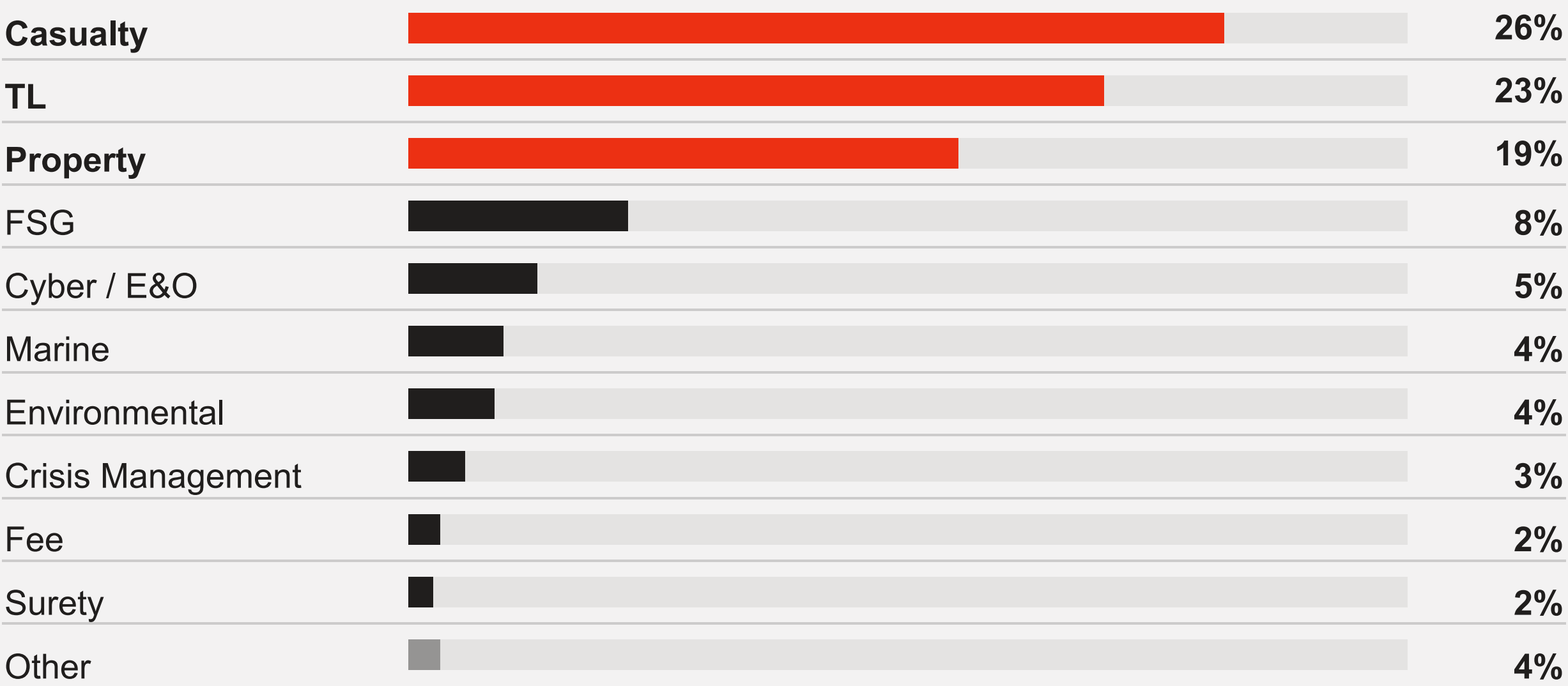
Revenue concentration

TOP THREE CATEGORIES

68%

of total revenue sits in
Casualty, TL and Property.

Remaining eight categories
contribute 32% between them,
none above 8%.



03

Client Journey

A disciplined seven-month cadence from onboarding and strategy through to a new plan year.

The plan-year cadence

01 MONTH 1 Onboarding BAA and contracts Project plan and calls Priorities and milestones Historical data Benefit package	02 MONTH 2 Strategy Strategic roadmap Plan design review Financial planning RFP and renewal	03 MONTH 3 Marketing Release carrier RFP Proposal analysis Negotiations Select vendors	04 MONTH 4 Recommend Benefit strategy Plan designs Cost sharing Carriers and vendors	05 MONTH 5 Implement Kick-off calls Carrier paperwork Enrollment configuration Employee communications Plan documents	06 MONTH 6 Enrollment Communication rollout OE meetings and support Carrier education OE file send	07 MONTH 7 New plan year Coverage effective
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